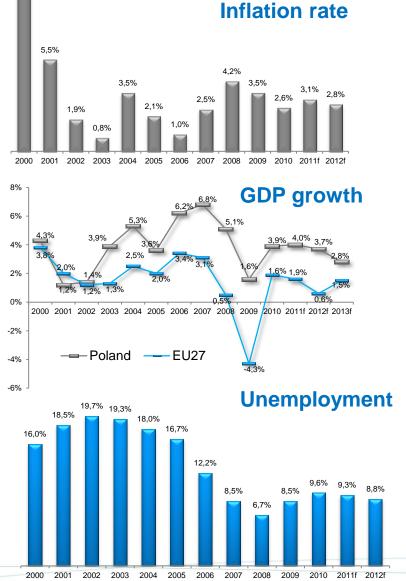


-

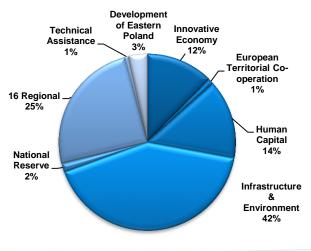
Poland – resilient economy, destination to invest



European Attractiveness Survey 2010, Ernst & Young

- The strongest growth in Europe in 2010
- Largest CE country, with a population of 38m inhabitants
- Steady business climate, a gateway to Eastern Europe and a hub for many industrial groups
- A high level of qualification and education
- The #1 beneficiary (52%) of European funds within the Visegrad group for the 2007-2013 period with numerous prospective infrastructure projects





Source: Poland and its Funds, Ministry of Regional Development

Note: The Visegrad group is an alliance of four Central European states – the Czech Republic, Hungary, Poland and Slovakia – for the purposes of cooperation and furthering their European integration



10.1%

Source: European Commission financial forecast, November 2011

Warsaw/Modlin Airport - milestones fully permitted, financed and operational Airport in central Poland

until 1992	Military airfield. Then, emergency and training runway
2000	Ministry of Defence transferred airfield to Military Property Agency (management/disposal agent)
2003	Decision to build an airport
2005	 Set up of Modlin Airport Company Ltd to manage development of Warsaw/Modlin Airport, shareholders: Military Property Agency Polish Airports SE (national airports operator)
2006	 Civil Aviation Authority grants promissory to locate civil airport in Modlin New shareholders: Mazovia Voivodship and Municipality of Nowy Dwór Mazowiecki take lead-contro New name: Mazovia Airport Warsaw-Modlin Ltd
2008	Design and permitting process started
2009	Fast-track permitting process, incl.:• consent to establish Warsaw-Modlin Airport(Civil Aviation Authority)• environmental studies & permit(Mayor of Nowy Dwór Mazowiecki)• enrolled onto list of Euro 2012 undertakings(Mazovia Voivodship)• construction permit(Mazovia Voividship)• civil airport certification audit(Civil Aviation Authority)• EPC Contractors selected & investment process start(Mazovia Airport Warsaw-Modlin Ltd)
2010	Warsaw/Modlin Airport certified and added to the Civil Airports Register 76m PLN (€ 17m) grant contributed from EU funds by Mazovia Voivodship (Regional Operating Programme)
2011	150m PLN (€ 38m), 10y bond facility agreed with Pekao Bank (Unicredit Group)
mid 2012	Commecement of scheduled commercial operations.



Airport overview

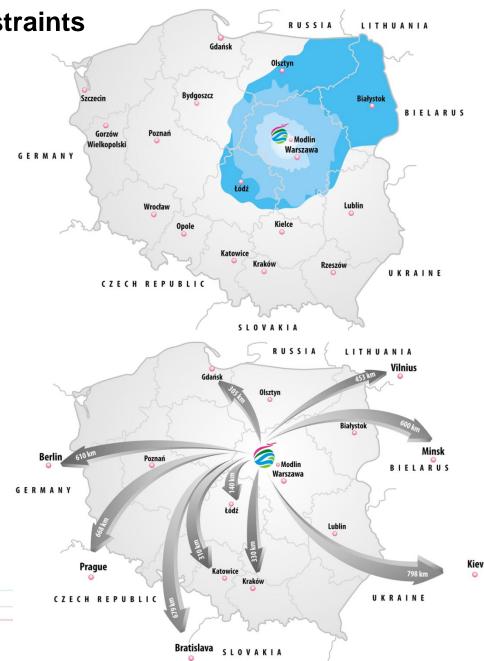
- Favorable geopolitical situation the gate to Central Eastern Europe
- 35 km and ~30 min drive North of Warsaw city centre
- Crossing of two trans-EU motorways, (N-S E77 and E-W A2)
- Two-lane highway link directly to Warsaw city center
- Adherent rail road:
 - Iinking Warsaw and sea terminals of Gdansk/Gdynia
 - dedicated track to Warsaw/Modlin Airport Terminal
- 570 ha and adjacent plots of land accessible for Airport growth, i.e. Airside development, complementary property investments and other value projects





Warsaw & Mazovia - premium market ...facing runway capacity constraints

- 5,2m people within 2h drive time
- The only airport for North-East Poland enhanced catchment of 8,2 m people
- Densely populated (19%) & affluent area disposable income of 130 % of country average
- Strong underlying demand ca. 90% of origin & destination passengers
- 1st choice destination by foreign tourists
- Centre of Poland service economy
 - 20% of Gross Value Added
 - attractive destination for foreign investors
- High-value, international passengers (leisure & travel, v-f-r, business)
- Warsaw Chopin Airport (national airport) constrained:
 - ca. 83% load (2011F), seasonally congested
 - environmental concerns (noise, pollution)
 - operational constraints (no night-time operations)
 - congested road transportation & limited room to expand (limited cargo capacity)
- Increasing limitations in runway capacity





Technical specifications

Air Side

- Designed capacity of 23,000 air traffic movements
- 2,5 km runway + 8 apron stands (B737/A320) + 3 additional at deicing
- Modern navigation aids: ILS CAT. II, DVOR/DME

Terminal (June 2012)

- 12,066 m2 usable area, modular construction to ease extension
- Designed capacity: 3,2 m passengers per annum
- 22 check-in desks, 4 independent departure areas & gates 1 non-Schengen and 3 Schengen with option to reconfigure
- Commercial space of 700+ m2

Land Side infrastructure:

- Rail station adjacent to the terminal (30 min, 24h/7d) commuter train link to Warsaw city center
- Shuttle buses to service Warsaw and alternate directions
- Extensive car park offering: 922 parking bays (long & short stay)



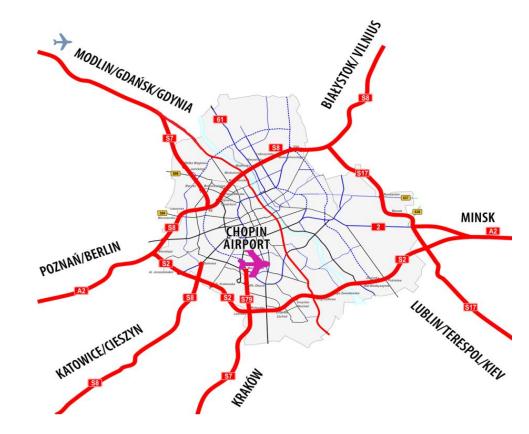






Operational model (base-case)

- Regional airport offering services for national & international carriers
- Servicing airline segments: LCC, charters, General Aviation
- Operating 24h/7 days a week
- Operational support for Warsaw
 Chopin Airport
- Complementary/reserve runway capacity function to Warsaw Chopin Airport





Development Strategy

1-10 years: expand operations of international ariport, be prepared to ,big leap' investment

Profitable organic growth - 3 pillars

- Passengers maximizing positive Passenger experience, efficient service
- <u>Airlines/Carriers</u> new conections, increasing frequency, improve airlines cost structure (ease of operations, quick turnaround service, competitive charge)
- <u>Infrastructure</u> Master Plan for development of Airport under preparation (develop properties, increasing sustainable yields and cash-flows).

Operational excellence, through

- Flexible & agile management of Pax flow and Airside operations
- Enhanced quality service & trained personnel
- State-of-the-art equipment installed
- Continuous cost-efficiency approach
- Health & safety policy
- Environmental monitoring
- Rational industrial investment planning

Terminal extension around 2020

 New terminal and corresponding Airside & Landside facilities, CAPEX estimated at ca. PLN 130m (€ 33m), prices 2011



Strategic directions

3-5 years: cargo terminal and forwarding centre – cargo HUB for CEE and West-wards

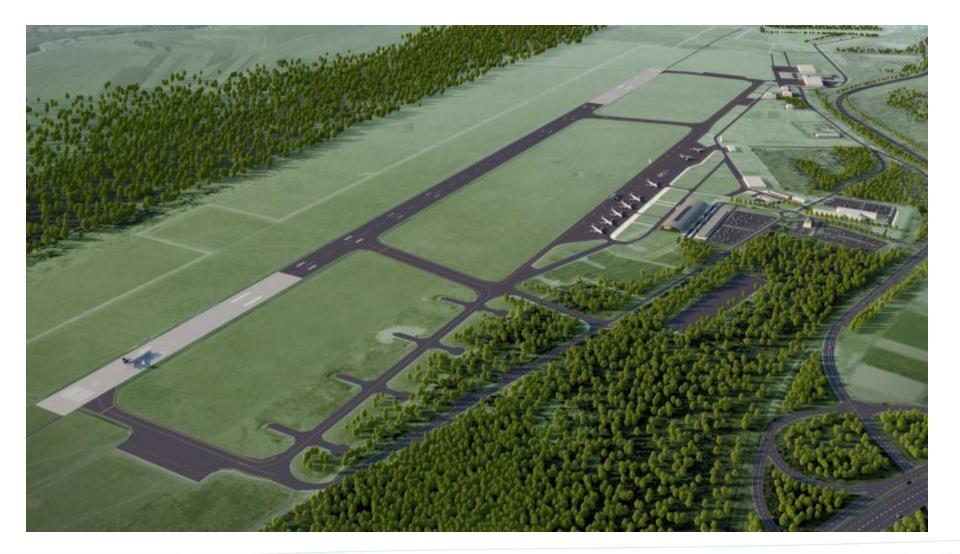
- Leverage on central location and intermodal transportation fitting and benefit on increasing freights volumes to/from Poland and CEE (cargo HUB)
- Indicative CAPEX to build Cargo terminal and adjacencies ca. PLN 100m (€ 25m), prices 2011

option: 7-10 yeras: large Passenger Terminal

- Warsaw Chopin Airport business model will likely evolve towards typical ,city airport' focused on high value passengers and scheduled flights
- Warsaw/Modlin Airport would be well positioned to take the role of main airport for Warsaw and Mazovia region (segments: low-cost, charter & cargo, optionally ful-service), at considerably lower CAPEX compared to similar greenfield project
- Indicative CAPEX for building new passenger terminal PLN 220m (€ 55m) and if proves viable 2nd runway PLN 450m (€ 113m), (land + works)

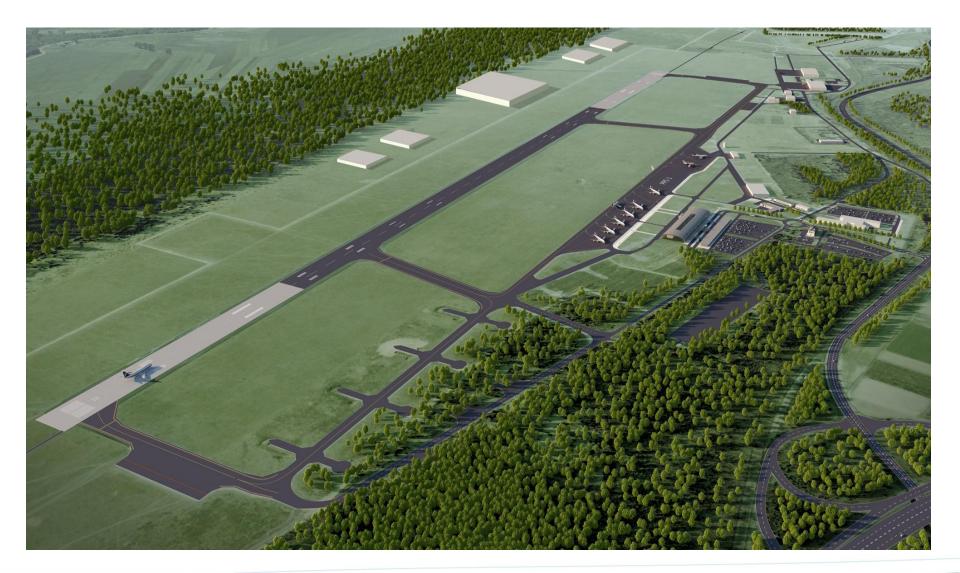


Warsaw/Modlin Airport – base case





Warsaw/Modlin Airport – cargo case



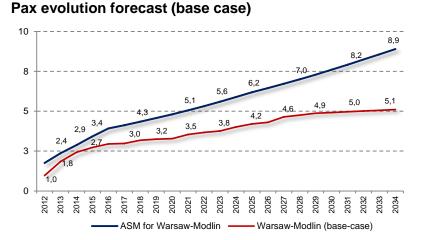


Warsaw/Modlin Airport – cargo + passenger terminal





Basic financials (Base Case – organic growth)



Sales & EBITDA



CAPEX

- Low-first-capex strategy: ca. 40% of CAPEX of comparable for greenfield project
- Global investment (in kind and cash) at PLN 450m (€ 113m)
- Deliverable CAPEX all current tasks are on time, budget & scope,
- In 2020 extention of Terminal and corresponding Airside & Landside facilites (doubled service capacity) ca. PLN 130m (€ 33m)

Pax volumes

- ASM demand side forecast: growth at 5,8% CAGR 2014-34
- Warsaw/Modlin base-case assumption: 3,8% CAGR 2014-34 to address sustainability and low-first-capex strategy
- Commercial talks prove base-case forecast will be surpased shortly
- Number of high-volume and stable carriers attracted

Tarrifs & charges

- Competitive airside rates and yields
- Advanced talks with key players to establish win-win relationships for long run

Costs

- Low-cost approach and volume-price effect to suqueze down operating leverage,
- Installed capacities to acommodate volumes at low incremental costs, with no major CAPEX over next years

Inflation: 2,5% av. Corporate tax: 19%



Management team



Marek Miesztalski, President of Supervisory Board

Treasures to Mazovia Voivodship managind and supervising voivodship financials. Involved number of finance management responsibilities on various levels of Warsaw municipal administration, also banking and insurance industry, including: CFO for Mokotów District of Warsaw, Managing Director at ZUS (National Social Insurance Institution), executive in Bank Pekao SA (Unicredit Group). Graduate from Warsaw University, faculty of law and administration.



Piotr Okienczyc, President, Warsaw/Modlin Airport

Graduate of Warsaw University of Technology and National Defence Academy, faculties of air traffic organization, navigation and aviation management. Entire professional life in aviation industry - expert in managing airport operations, with vast experience in modelling / optimizing processes. Started career in 1992 at the Okecie Airport, where (alongside with intensive airport development) exercised responsibilities in planning and managing Airport operations, untill 2006 Vice-President and Chief Operations Officer in LOT Ground Services. Starting 2006, President to Warsaw/Modlin Airport – company managing development of second airport for Warsaw area.



Marcin Danil, Vice President, Warsaw/Modlin Airport

Graduate of Warsaw Management College (faculty of marketing and management) and of Warsaw University (faculty accounting and finance).

Expert in strategic management and financial modeling. His proffesional experience involve key financial roles in a number of companies in various industries.

From 2003 onwards Board Mamber and Chief Financial Officer in respectivly GEAC, PPWK SA, PRIBW Sp. z o.o. reposnsible for accounting, budgeting and financing. Since May 2010 Vice-President of the company managing Warsaw/Modlin Airport.

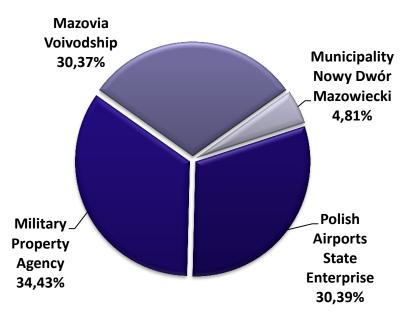


INVESTMENT CONSIDERATIONS

Warsaw/Modlin Airport - sound base for sustainable growth in the largest airport market in Central Europe

Right place at the right time

- Poland, the largest & fastest growing market in Central Europe
- Passenger air moveent demand doubling in 10 years
- Facing runway capacity/environmental constraints pushing towrds new alternatives
- Fully permitted and financed, operational asset -Euro 2012 and growth ready
- Well balanced, volume-driven development programme:
 - core aeronautical assets capex at ~PLN 230m,
 (€ 57m) over 10y, optionally PLN 220m (€ 55m)
 - Land side and adjacent properties development programme (Master Plan under development)
- Strong partnership with key shareholders (driving regions growth and expert in operations)
- Robust business plan to deliver exceptional returns to its shareholders.



Shareholders structure





Warsaw/Modlin Airport contact list:

Piotr Okienczyc President of Management Board, Managing Director telephone: +48 22 346 40 00 e-mail: p.okienczyc@modlinairport.pl

Marcin Danil Vice President of Management Board, Chief Financial Officer telephone: +48 22 346 40 00 e-mail: <u>m.danil@modlinairport.pl</u>

Wojciech Prokopowicz

Funding Director mobile: +48 (0) 691 678 343 telephone: +48 22 346 40 00 e-mail: wojciech.prokopowicz@o2.pl

